

Sayı: 17812098-TİM.AKİB.GSK.SAN.2025/222-2533
Konu: Litvanya-Demiryolu ve Liman Projeleri Duyurusu Hk.

Mersin, 30/04/2025

Sayın Üyemiz,

Türkiye İhracatçılar Meclisinden (TİM) alınan bir yazıda, Vilnius Ticaret Müşavirliğinden iletilen bir yazıya atıfla, Litvan Demiryolları İdaresi (www.ltglink.lt) ile yapılan bir toplantıya gönderme yapılarak, anılan Demiryolları İdaresi tarafından gelecek 5 yıl içerisinde yaklaşık 5,5 milyar AVRO tutarında demiryolu altyapısı yatırımı yapılacağı, bu çerçevede ilk etapta bir örneği ekte yer almakta olan ürünlerin tedarik edilmek istendiği, aynı zamanda “Rail Baltica” Projesinin Litvanya ayağında halihazırda açılmış olan ve yaklaşık 400 milyon AVRO tutarında olan ve daha sonra açılacak ihaleler bulunduğu (www.railbaltica.org/tenders/?tc=lithuania), bu çerçevede ülkemiz firmalarıyla çalışmaktan memnuniyet duyacaklarının ifade edildiği bilgisi iletilmiştir.

Diğer taraftan, Müşavirliklerince Litvanya’nın en büyük liman şehri olan ve Baltıklar’daki en büyük limana ev sahipliği yapan Klaipeda ziyareti kapsamında, Klaipeda Liman İdaresi ile bir toplantı gerçekleştirilmiş olduğu, toplantıda “Southport” Projesi kapsamında limana 600 milyon AVRO tutarında yap-işlet-devret modeliyle yeni bir terminal inşa edileceği, 100 hektarlık deniz alanının doldurulacağı, inşaatın 2028 yılında başlamasının planlandığı, söz konusu projeye Türk yatırımcıların katılımının memnuniyetle karşılanacağı hususlarının Liman İdaresi tarafından ifade edildiği belirtilmekte olup, proje bilgileri ekte yer almaktadır.

Bilgilerini rica ederim.

Dr. Osman ERŞAHAN
Genel Sekreter Yrd.

Ayrıntılı Bilgi İçin:

Vilnius Ticaret Müşavirliği vilnius@ticaret.gov.tr

Ekler:

- 1- LTG Ürün Listesi
- 2- Klaipeda Southport Project Teaser Feb 2025





SOUTHPORT DEVELOPMENT PROJECT

Project Teaser
for PPP-Opportunities

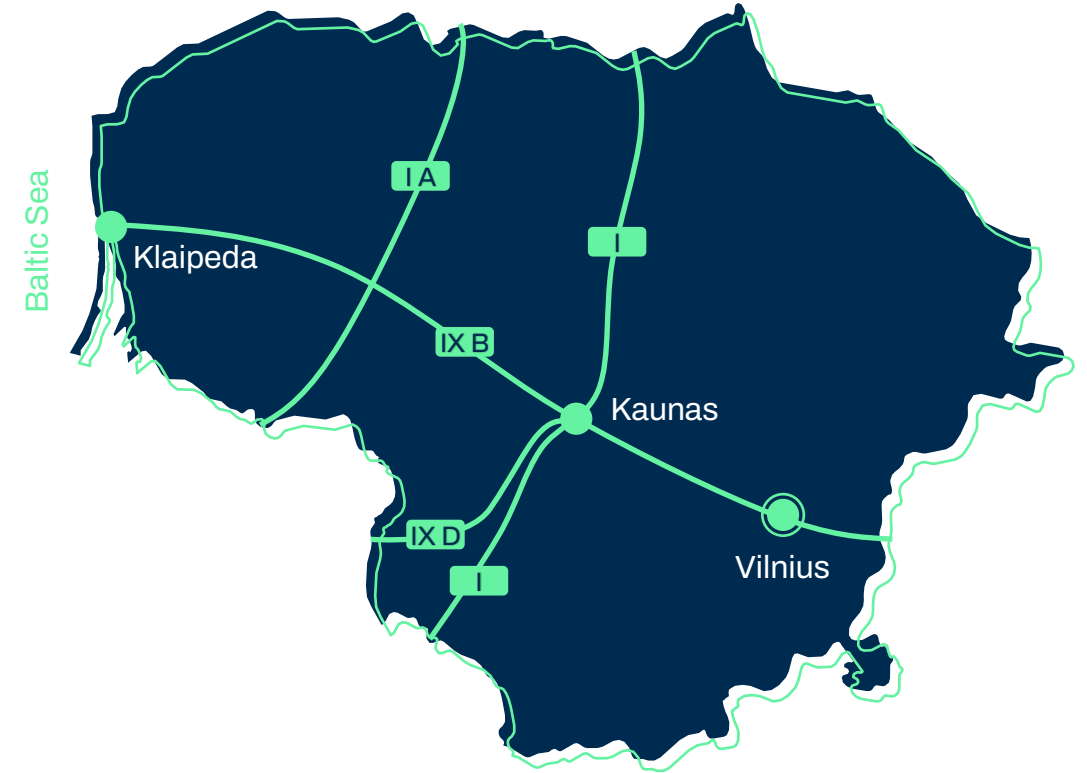
February 2025

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- Lithuania is fully integrated into all important UN institutions and a full **member of the EU and NATO**.
- Lithuania offers one of the **best business environments** in Europe, being ranked no 11 of 190 countries in the doing business indicator of the World Bank in 2019.
- Lithuania has been one of the **strongest growing economies within the Baltic region**. Between 2010 and 2022, the Lithuanian economy grew by over 51%, growing at a CAGR of +3.5% from €30.5 billion in 2010 to €46.9 billion in 2022.
- Lithuania is the largest of the three Baltic State markets with a **43% share of merchandise trade** (and 44% of general cargo trade) in 2022.
- Key trade partners are **North European countries**, representing around 76% of Lithuanian imports and 71% of exports in 2021.
- Klaipėda Port is the **main gateway** for the country of nearly all merchandise cargo and a large wider hinterland until the CIS countries.

LITHUANIA AT A GLANCE



TEN-T transport corridors

KLAIPEDA PORT AT A GLANCE

Deep-water port

-15,5 m existing channel depth
-17 m future channel depth

High throughput

70 mln. tonnes annual
port cargo capacity

Congestion-free

Quick vessel turnaround, low
waiting times in the anchorage

Quick port operations

High-throughput terminals
ensuring quick vessel loading

All cargo types

33 specialised port terminals
23 km of quays

Fully digitalized

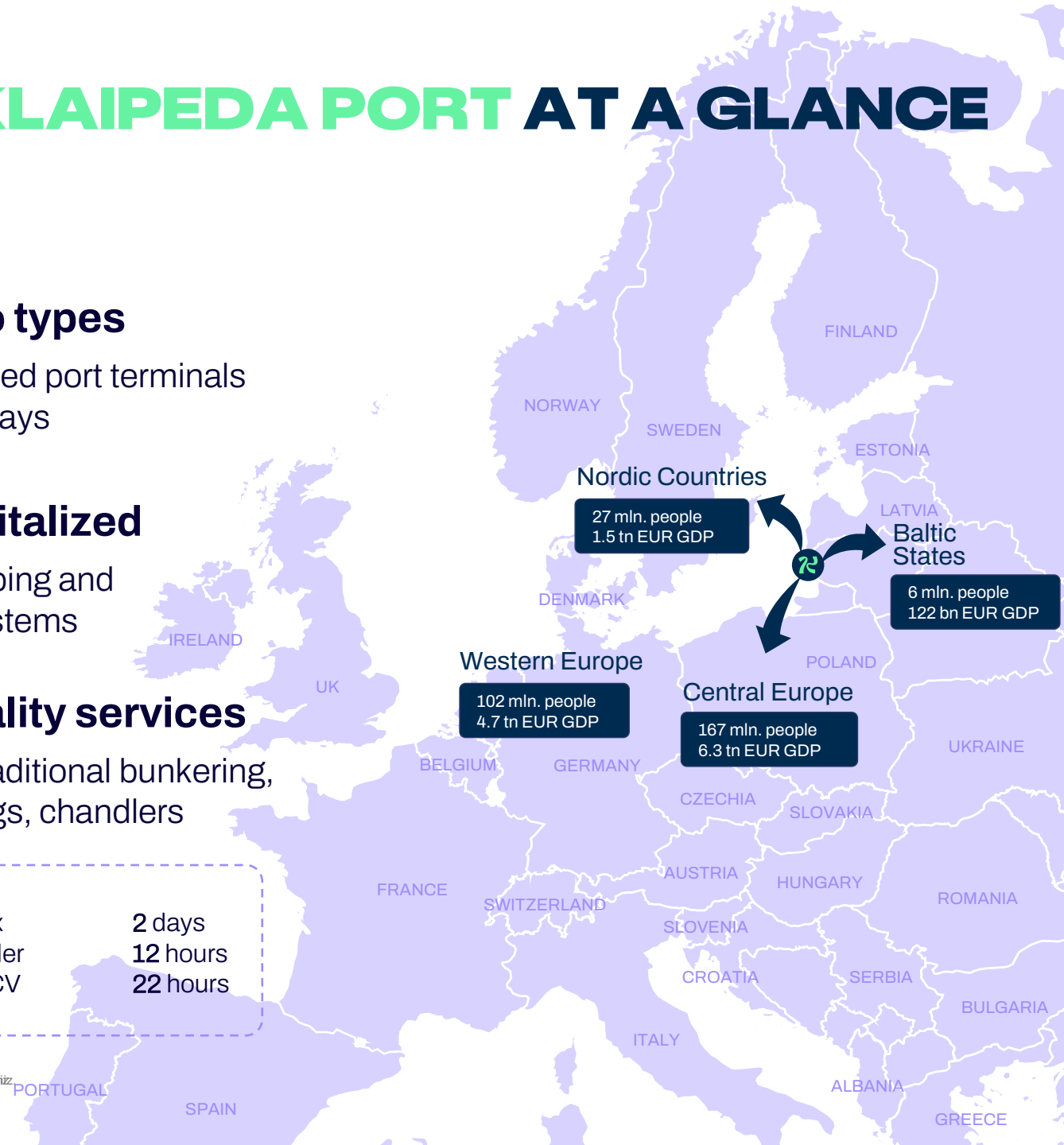
Digital shipping and
cargo IT systems

High quality services

LNG and traditional bunkering,
pilotage, tugs, chandlers

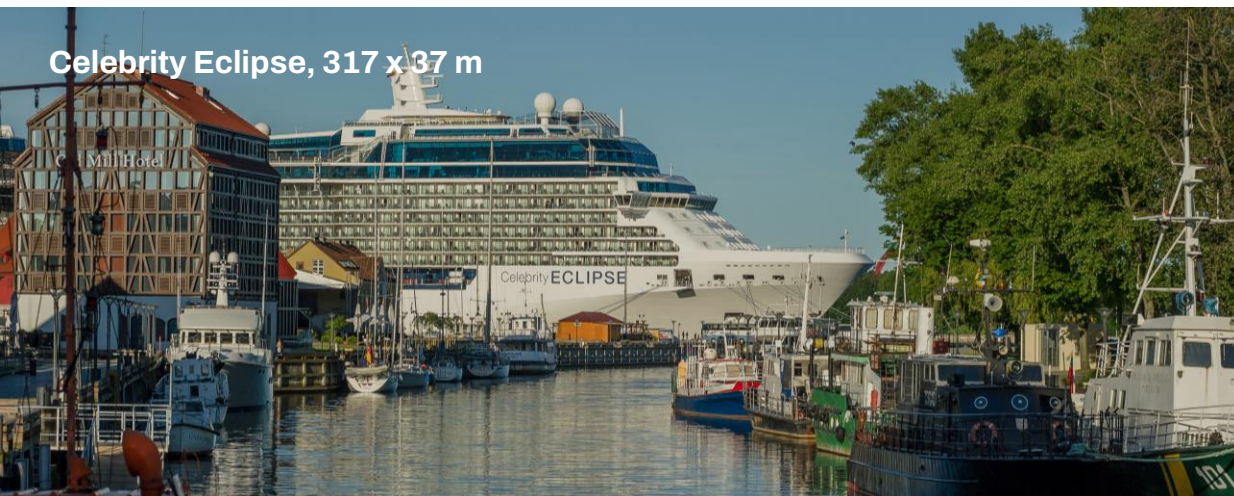
- bulk Panamax
- container feeder
- container ULCV

2 days
12 hours
22 hours



SUITABLE FOR THE LARGEST VESSELS

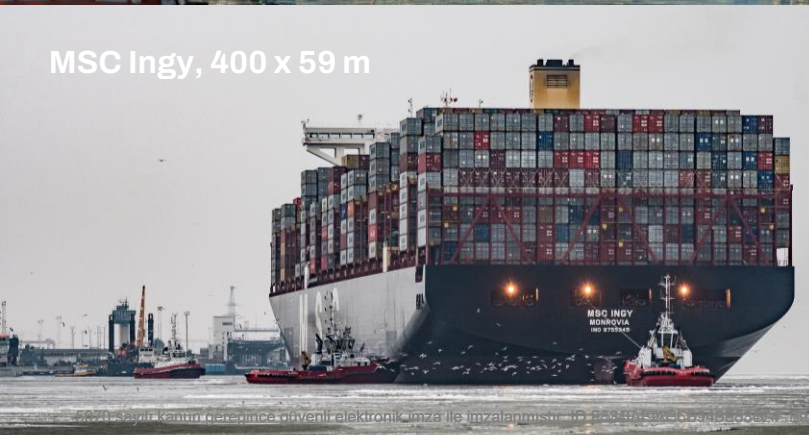
Celebrity Eclipse, 317 x 37 m



MSC Diana, 400 x 59 m



MSC Ingy, 400 x 59 m



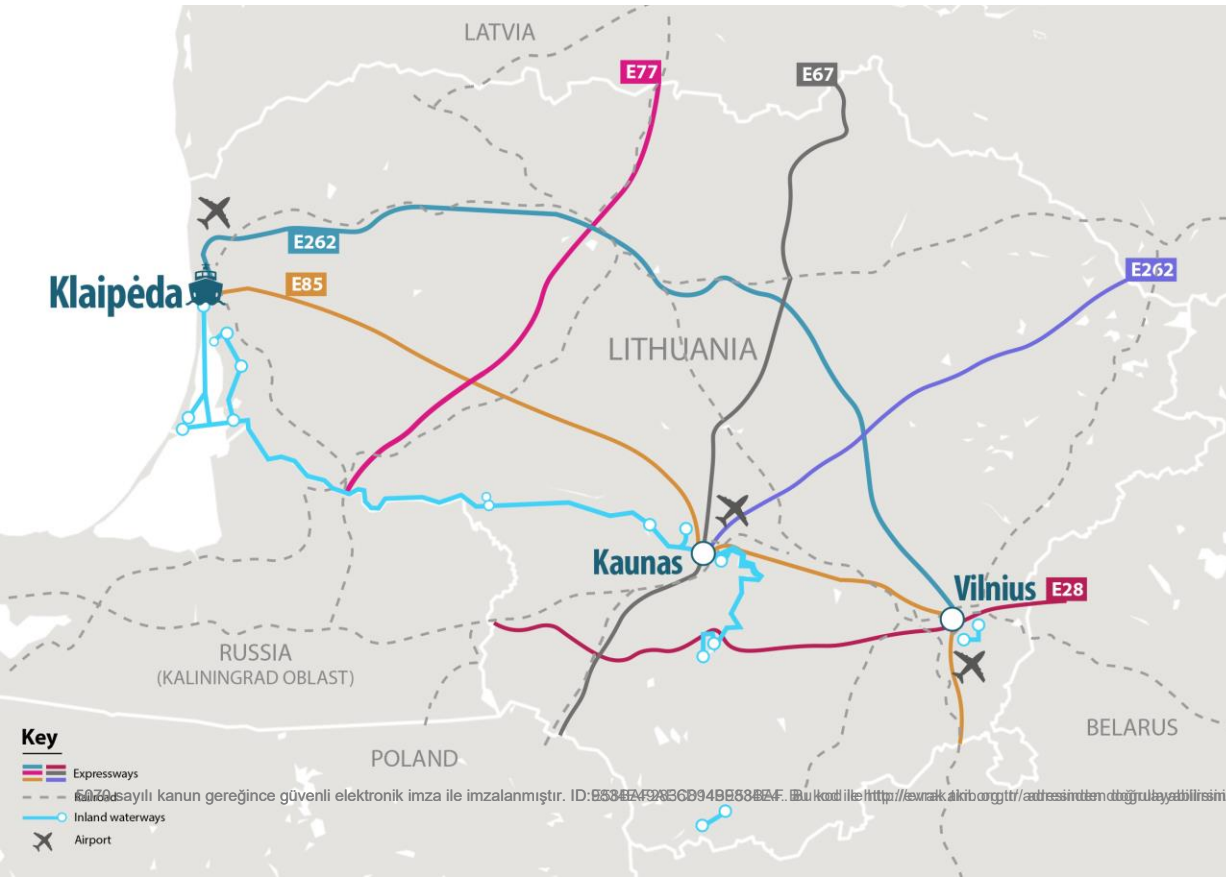
Aura & Luna Seaways, 230 x 32 m



Tanker Ridgebury Captain Drogin, 285 x 50 m



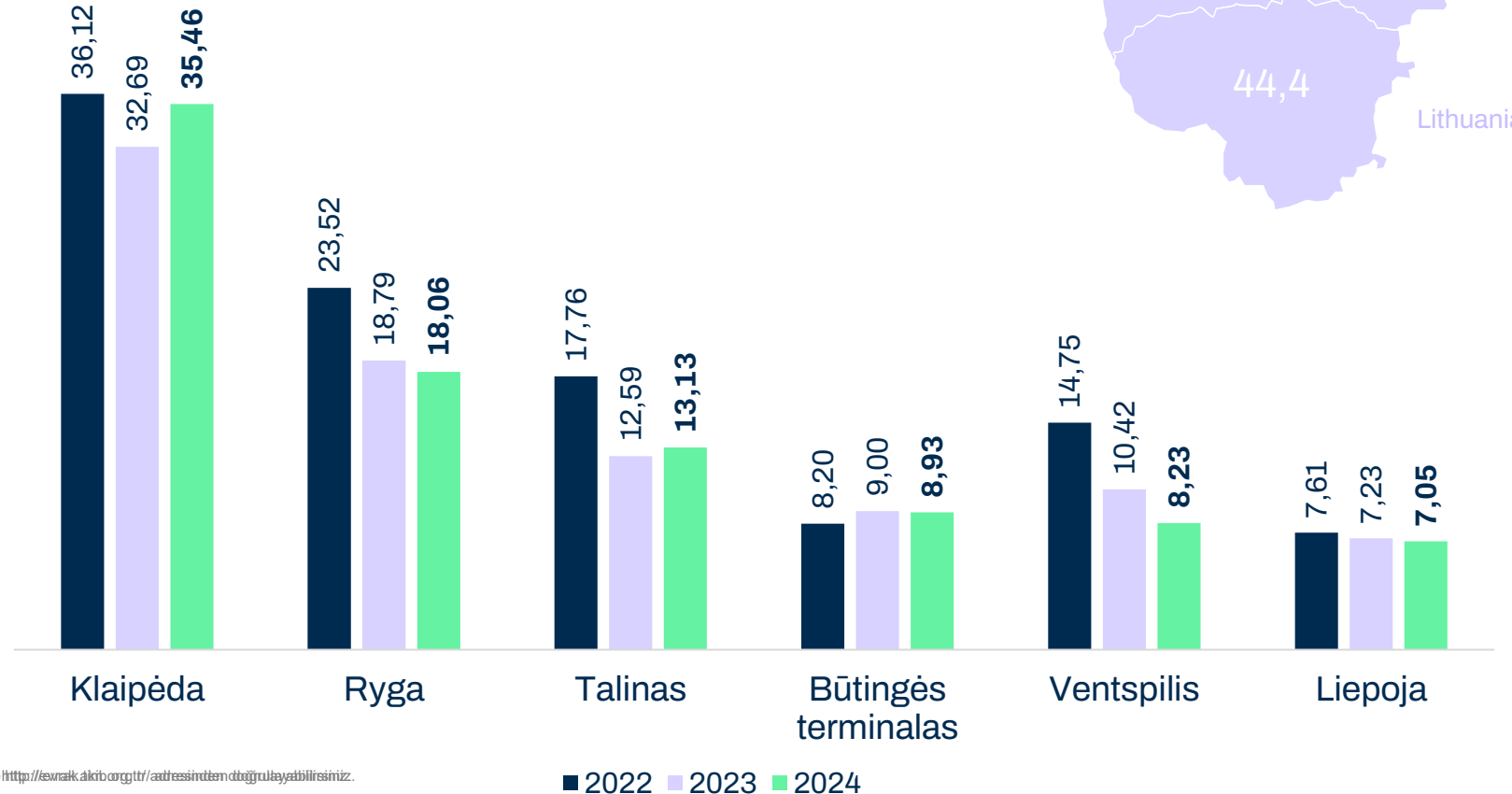
HINTERLAND CONNECTIVITY



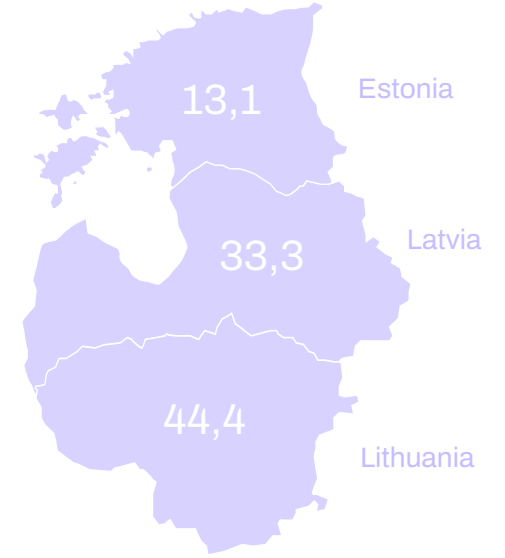
Baltica line
Connections to Ukraine
h Sea Baltic Corridor
c Adriatic Corridor
e Urban & Transport nodes
er Core Maritime Ports/ Rail-road Terminals
er Modes of the Alignment

THE LARGEST PORT IN THE BALTIC STATES

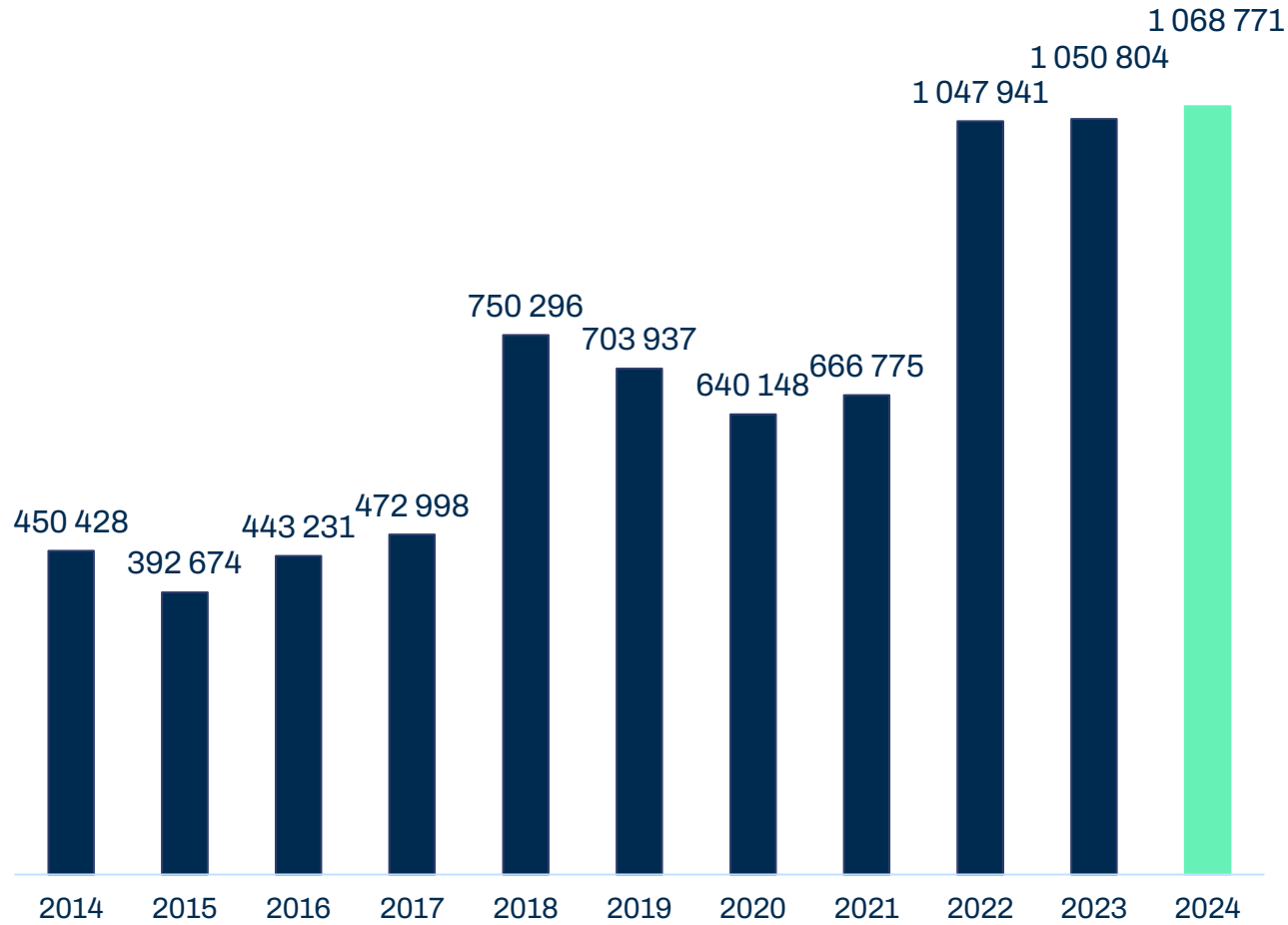
39 %
Market share, 2024



Total ports cargo volumes in
the Baltic States, 2023



CONTAINER VOLUMES (TEU)





Vision – an innovative hub
for port services, maritime
industry, and green energy

Traditional stevedoring

Ship building and repair



Offshore wind hub

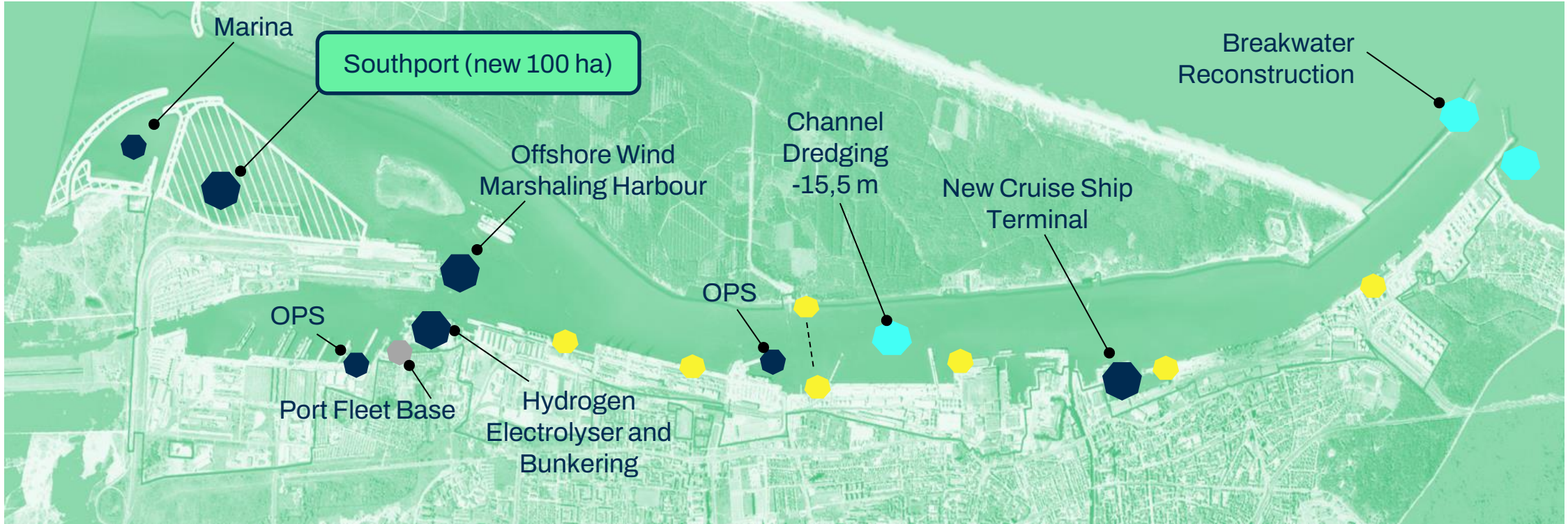
Electricity supply for ships

Green fuels production and handling

Present activities

Future activities

MAJOR INVESTMENTS




Common use
infrastructure


Quay
reconstruction


New port
territories

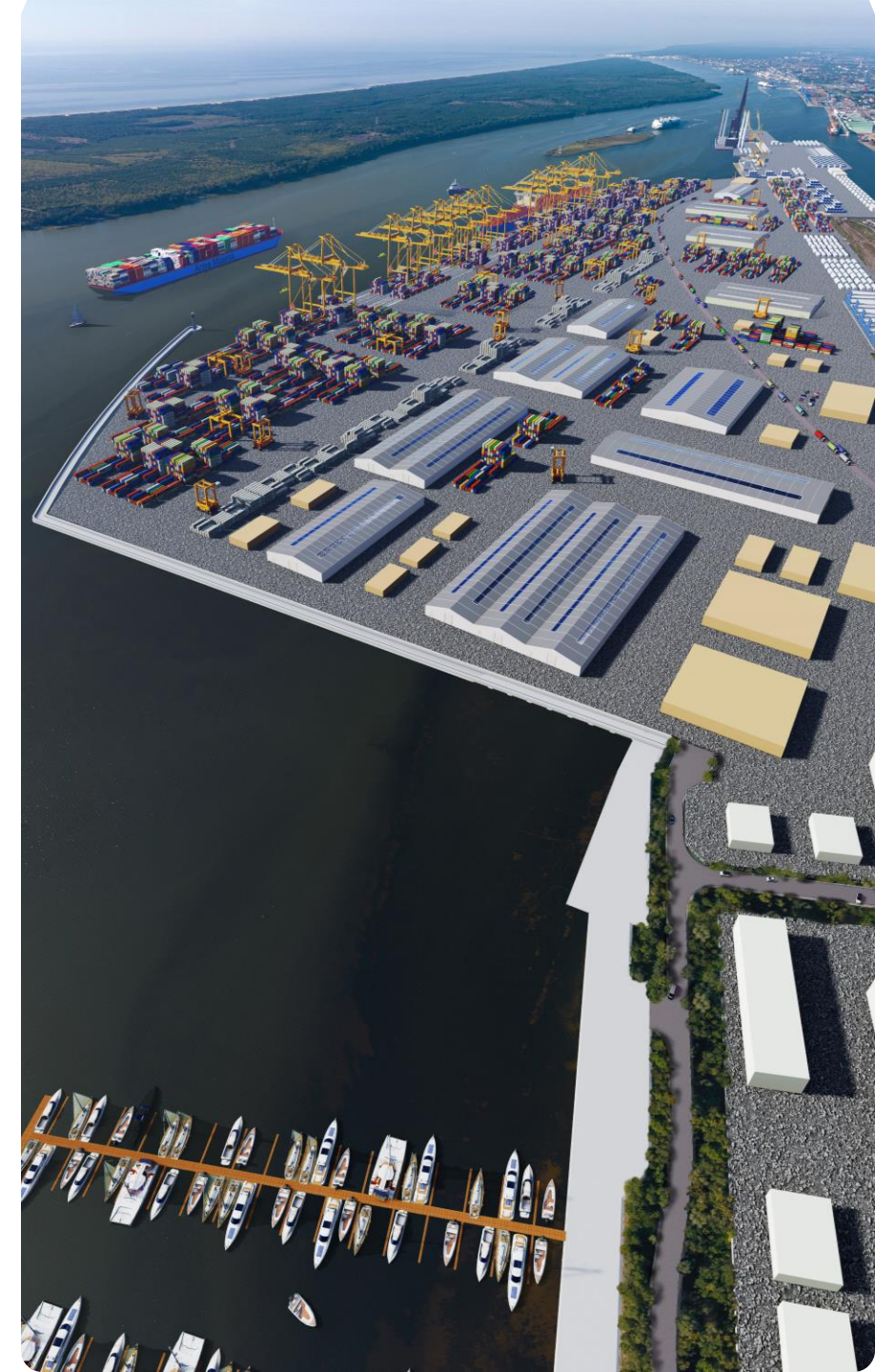

Objects for port
operations

EXPANSION: THE SOUTHPORT



THE SOUTHPORT DEVELOPMENT PROJECT – VISION

- The Southport Development Project represents the major development project in Klaipėda Port and should shape the positive development of the port in the next decades.
- The project feasibility study shows the potential for Southport to establish a new Baltic **container transshipment hub** for the largest container vessels that can enter the Baltic Sea, with a capacity of more than 2 million TEU.
- The project feasibility study shows strong potential to develop Southport as a hub for green maritime industries such as the **handling of green H₂** (or related H₂-carriers), **green shipbuilding/recycling** as well as production side for **offshore wind components** (adjacent to the new offshore wind terminal in Klaipėda Port).
- Klaipėda Port Authority invites private investors to be a part of the success story of the port and materialise these business opportunities at Southport within a fair and balanced risk-sharing **PPP framework**.
- The **market sounding process** is the chance for any interested private investor to contribute to the proper scoping and scaling of the business opportunities within the Klaipėda Southport project and to get involved in the project.

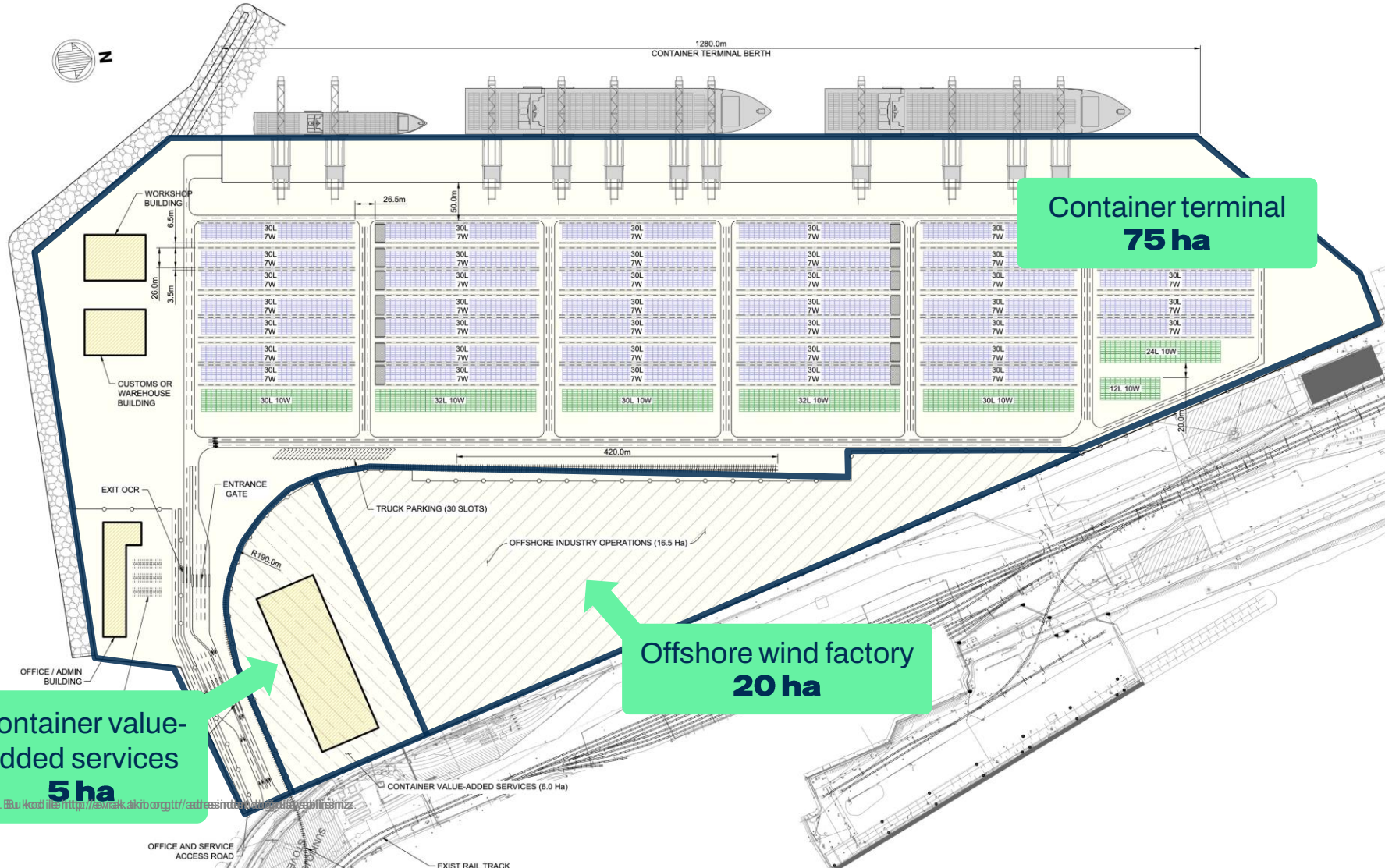


THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION I

Option 1: Large Container Terminal

The general layout of Southport would cover the following:

1. **1 large transshipment container terminal:**
 - Land area 75 ha
 - Berth of 1,280 meters
 - Water depth of 17.0 m.
2. **1 area of 5 ha for value-added activities** related to the container terminal.
3. **1 area of 20 ha for developing offshore industry related activities** (e. g. blade factory).

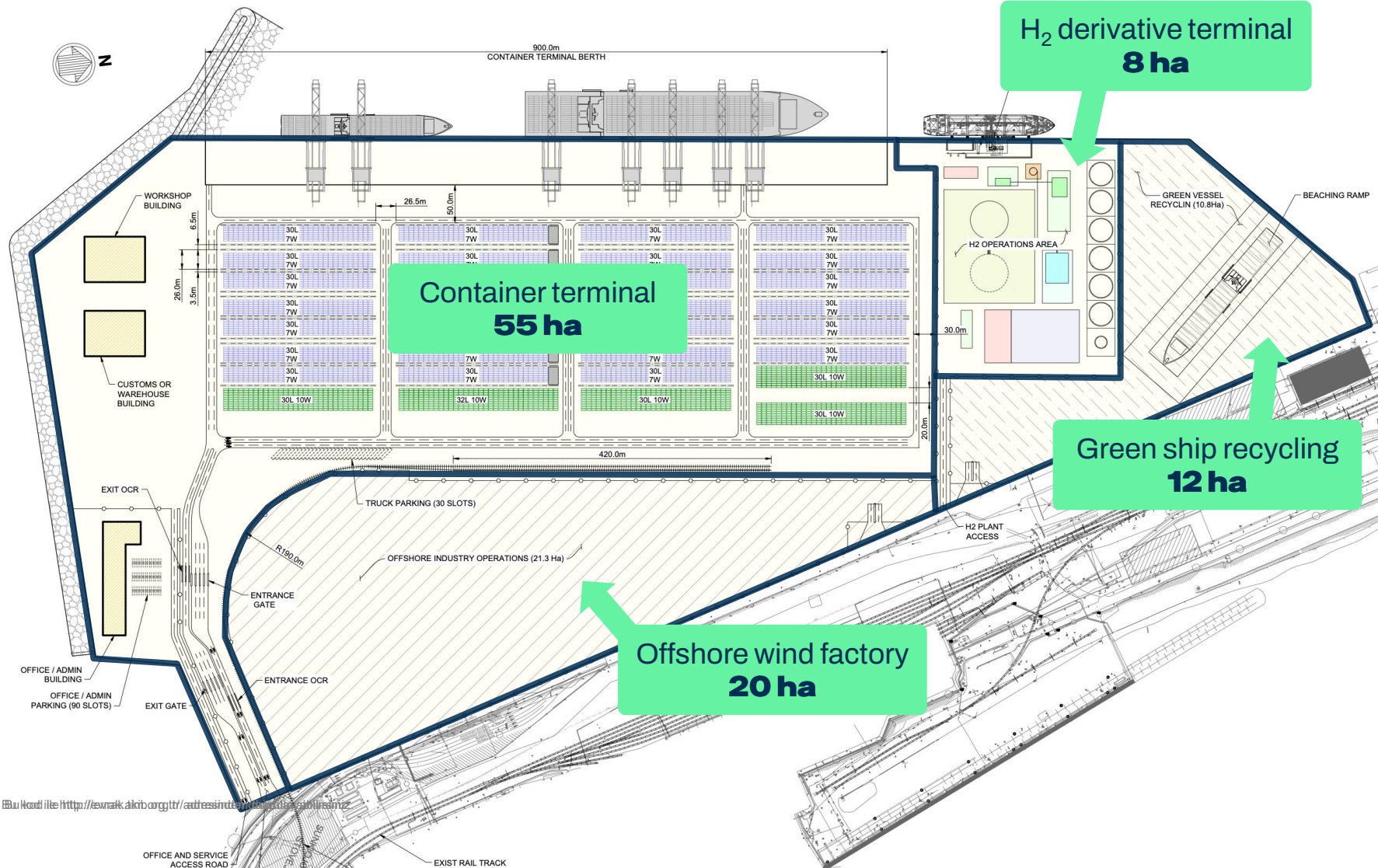


THE SOUTHPORT DEVELOPMENT PROJECT – LAYOUT OPTION II

Option 2: Mixed Terminal Layout

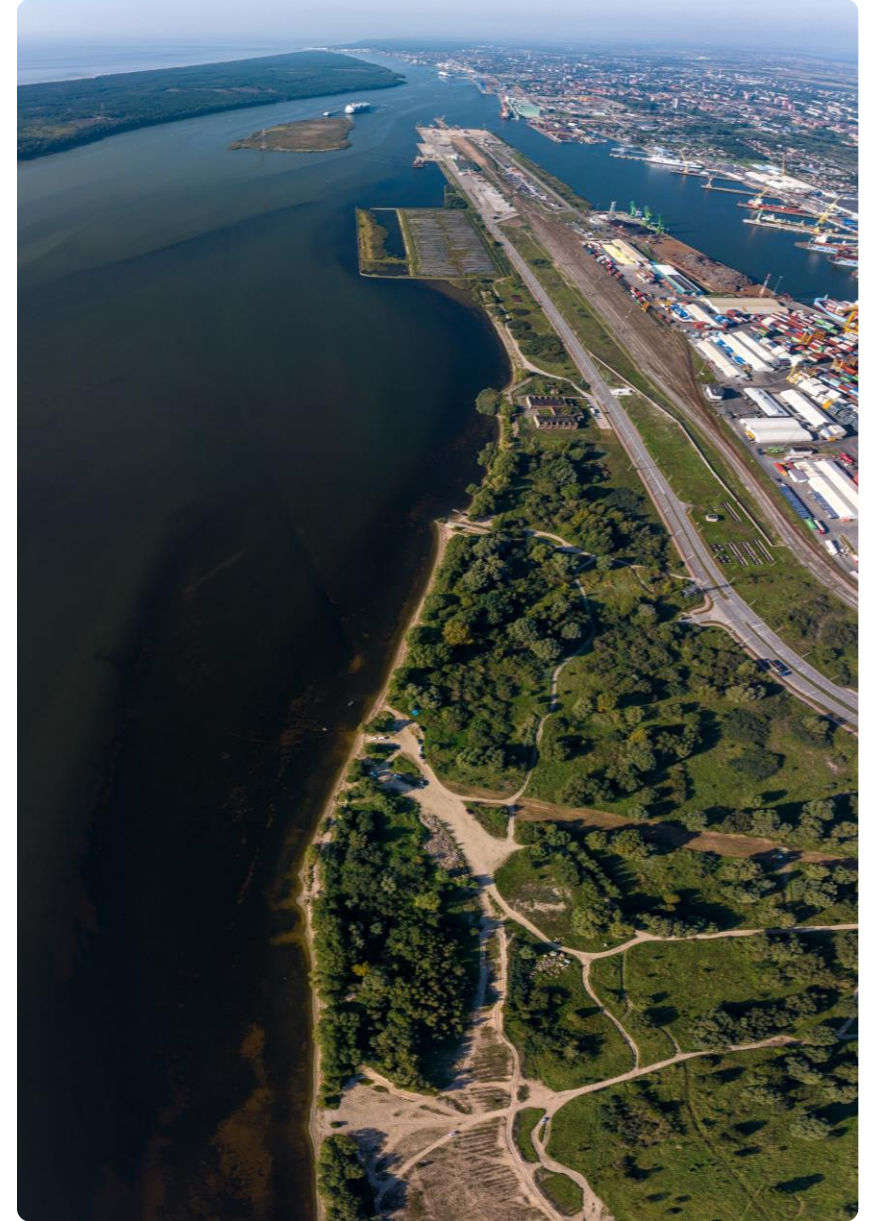
The general layout of Southport would cover the following:

- 1 medium-sized container terminal:
 - Land area 55 ha
 - Berth of 900 m
 - Water depth of 15.5 (future possibility up to 17.0)
- 1 green shipyard / green ship recycling facility over a 12 ha area and with a berth.
- 1 green H₂-terminal in an 8 ha area with its own jetty.
- 1 area of 25 ha for offshore industry related activities (e. g. blade factory).

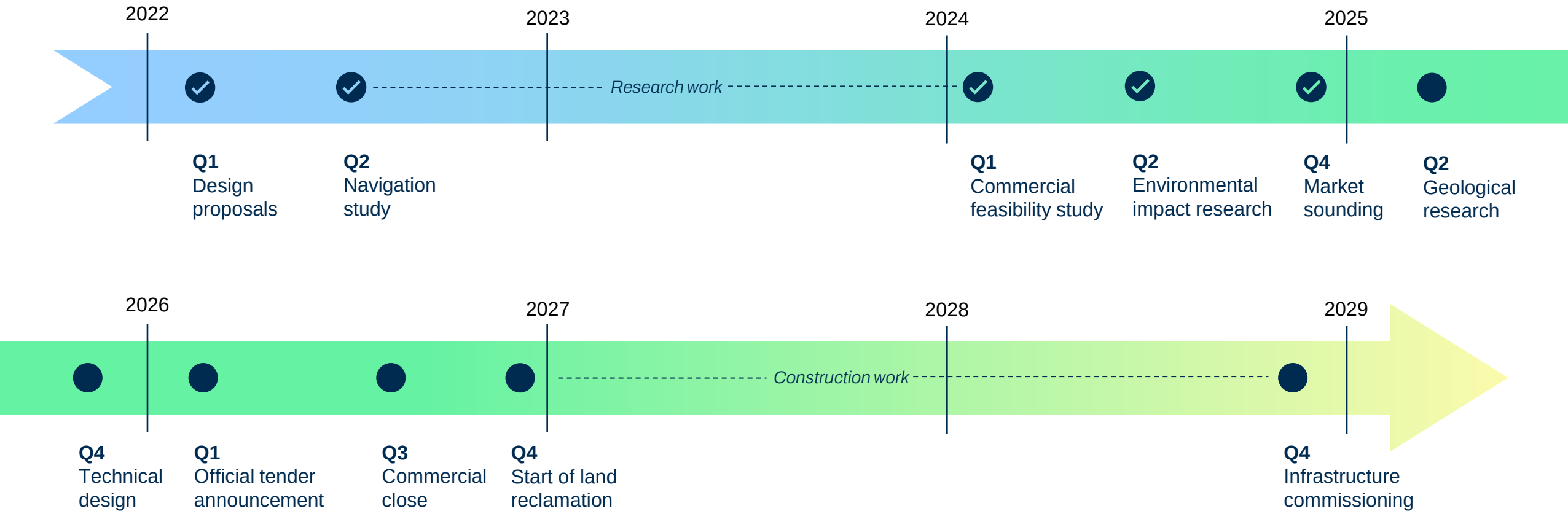


THE SOUTHPORT DEVELOPMENT PROJECT – PRIVATE SECTOR INVOLVEMENT

- The core of the Southport Project is the construction and operation of a **new transshipment container terminal** and based on its size, placing other business opportunities around it.
- The Southport Project will be developed within a **PPP framework** considering a strong role for the private sector in the investment and operation of the port facilities.
- The private sector will profit from the generally strong and prospering economic environment, the favourable conditions of doing business and all the incentives to provided for investors and companies in Lithuania.
- The private sector involvement will be based on **long-term concession most likely under BOT** (build-operate-transfer model with a 30+ years concession period).
- The public sector, represented by the Klaipeda Port Authority, is ready to undertake major investments in the required infrastructure of the project, namely the required dredging work and the reclamation of land. Share of the public sector depends on the negotiation outcome with potential private investors and private sector intention to participate in the large business opportunities provided by the project.



THE SOUTHPORT DEVELOPMENT PROJECT – MILESTONE TIMELINE





ALWAYS WORKS

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Product	Measurement	Qnt.
Rails R65 (R350HT steel)	meters / tons	19800 / 1284
Rails UIC60 (60E1) (R350HT steel)	meters / tons	66700 / 4025
Transition rails R65/UIC60 (60E1) (12.50 m)	units	91
Reinforced glued joint R65 (12.50 m)	units	90
Reinforced glued joint UIC60 (60E1) (12.50 m)	units	63
Springs SKL 14	units	2200
Pads under rails R65/UIC60 (60E1) SKL 14	units	8900
Springs f-clip (with TOP insulator)	set	72000
Side insulator for f-clip fastening (8 mm thick)	units	55000
Pads under rails R65 f-clip	units	19000
Pads under rails UIC60 (60E1) f-clip	units	12600
Pads under rails R65 and UIC60 (60E1) e-clip	units	500