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**Konu:** “Petrol ve Doğalgaz İşleme 2022” Konferansı Hk.

Mersin, 19/09/2022

**Sayın Üyemiz,**

Ticaret Bakanlığından iletilen yazıda, Moskova Ticaret Müşavirliğimizden alınan yazıya atıfla, “Petrol ve Doğalgaz İşleme 2022” konferansının bu yıl “Petrol ve Doğalgaz İşlemede Üretim Modernizasyonu” teması ile Rusya Federasyonu Ticaret ve Sanayi Odası tarafından 29 Eylül 2022 tarihinde Moskova’da gerçekleşeceği belirtilmiştir.

Söz konusu yazıda ayrıca, petrol ve doğalgaz işleme ile petrokimyasal kapasitelerinin modernizasyonu konularının ele alınacağı, yatırım projelerinin yürütülmesi ve ülkemiz ile mevcut işbirliği konularında tecrübelerin paylaşılacağı ifade edilmiştir.

Bu kapsamda, konferansa ilişkin programın bir örneği ekte yer almaktadır.

Bilgilerini rica ederim

**Mehmet Ali ERKAN**  
Genel Sekreter

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XII Annual Conference

# OIL AND GAS PROCESSING 2022

Production modernization for oil and gas processing

September 29, 2022 | InterContinental Moscow Tverskaya | Moscow



10:00 – 11:00

*Participants registration, coffee break, networking. Trade show*

11:00 – 12:30

*Discussions, round tables, networking*

- ❖ Investment projects in Russian oil and gas processing, oil and gas chemistry in conditions of sanctions and construction industry crisis
- ❖ Audit and making a register of domestic import phase-out or radically new processes developments
- ❖ Cooperation practice with Chinese, Indian and Turkish partners
- ❖ New financing and payment conditions for supplied products
- ❖ New financial instruments including project finance factory
- ❖ Consumers' demand consolidation
- ❖ "Minor technological ideas" support program development
- ❖ Introduction of new process developments presented by metallurgy and construction industry (advanced materials and modular construction)
- ❖ Postponement of deadlines on investment agreements and refinery upgrade agreements
- ❖ Creation of domestic technologies for deep hydrocracking, moving-bed regenerated catalyst reforming, catalytic cracking aimed at obtaining olefins as a feedstock for petrochemistry, thermal contact coking, technologies for closed coke unloading and some other technologies and catalysts
- ❖ How to maintain, repair, upgrade static and dynamic imported equipment at the already operating units?

❖ **Banking support for contracts**

*Oleg Vasilyevich Melnikov, Executive Vice-President - Head of the Department of Banking Support of GPB Bank (JSC)*

❖ **Issues of the Russian gas processing plants, solutions**

*Irina Aleksandrovna Golubeva, Professor of the Department of Gas Chemistry of the Russian State University named after I.M. Gubkin*

❖ **Capabilities of the domestic industry (equipment, catalysts, technology) for oil and gas processing**

*Aleksandr Viktorovich Ivanov, General Director of the Association of Oil Refiners and Petrochemists*



- ❖ **Awarding the winners of annual survey carried out for leading oil and gas companies in the nominations:** Reactors, Column Equipment, Pump and Compressor Equipment, Furnace Equipment, Centrifugal Pumps, Tank Equipment, Air Coolers, Pipe Fittings, Heat Exchange Equipment, Instrumentation and Automation, Electrical Products, Engineering Companies, Catalysts

13:30 – 15:00

Second session

## Working group meeting of the RF CCI Subcommittee on the fuel and energy complex interaction with related industries

- ❖ Formation of a unified register of equipment, technologies, catalysts
- ❖ Investment projects in Russian oil and gas processing, oil and gas chemistry in conditions of sanctions and construction industry crisis



### Participants of the Working Group:

- ❖ Chief Engineer of GASPROM NGCC, LLC
- ❖ Chief Engineer of TAIF-NK, JSC
- ❖ Representative of the customer's service of Gasprom Pererabotka, LLC
- ❖ Head of the Representative Office in Moscow, Irkutsk Oil Company, LLC
- ❖ Director of the Advanced Projects and Technical Re-Equipment Department of KNGK-INPZ, LLC
- ❖ Director for Perspective Development of KNGK-INPZ, LLC
- ❖ Development Director of Slavyansk EKO, LLC
- ❖ Technical Director of Kirishinefteorgsintez, LLC
- ❖ Deputy Head of the Procurement and Logistics Department of RusChemAlliance LLC
- ❖ Representatives of Gazprom Neft, SIBUR, NefteChemServis, NOVATEK, Kirishinefteorgsintez, Mari Oil Refinery, Slavneft-YANOS, FortelInvest, Yuzhno-Priobskiy GPP, Gazpromneft-ONPZ, RN-Tuapse Refinery.

Partner  
Roundtable



## Roundtable "Oil and Gas Refining Needs for Equipment, Technology and Catalysts"

The manufacturers of equipment and technologies, logistics companies, equipment importers are invited to participate.

- ❖ Critical import in Russian industry
- ❖ Creation of domestic technologies for oil and gas processing
- ❖ Market for catalysts for oil refining
- ❖ New financing and payment conditions for supplied products
- ❖ Audit and creation of a register of domestic process developments
- ❖ Introduction of new developments proposed by the metallurgical and construction industry
- ❖ Consumers' demand consolidation
- ❖ Cooperation practice with Chinese, Indian and Turkish partners
- ❖ Manufacturers' Review. Who Has What?
- ❖ What is possible to develop and in what time frame?
- ❖ What does that require
- ❖ Individual customer-supplier meetings



### ❖ Import substitution in the reaction furnaces

*Evgeny Anatolyevich Khukhrin, Deputy General Director - Technical Director of Aliter-Aksi, LLC*

### ❖ OMK bimetal sheet for FEC process equipment

*Evgeny Vladimirovich Finko, Chief Specialist of Directorate for Sales to the FEC&MI of VMZ, JSC*

### ❖ Topic TBA

*Gazpromneft-Catalytic systems LLC*

15:00 – 16:00

Lunch in Chekhonte restaurant, participants networking. Trade show

16:00 – 17:30

Third session



### Project implementation strategy under current conditions

*Moderator: Igor Sergeevich Perevoshchikov, Director of Contract Work Programmes, Procurement and Capital Construction Directorate, PJSC "GazpromNeft"*

- ❖ Contract project implementation system under current conditions. Selection: sequential, EP, EPC.
- ❖ Project team role. PMC, who and why.
- ❖ Procurement. Criteria for the division of contractual responsibility. The Contractor's responsibility
- ❖ How to perform the contract in due time and not to bankrupt the contractor (whip or carrot)
- ❖ The contractor's evolution. Who should and can become an EPC? Constructor/Engineer.
- ❖ Why construction companies are afraid to buy equipment
- ❖ Engineering management and the impact of engineering on the project quality and time
- ❖ Is there a shortage of project capacity in Russia. Market review



#### ❖ PMC in a major oil refinery construction project

*Igor Sergeevich Perevoshchikov, Director of Contract Work Programmes, Procurement and Capital Construction Directorate, PJSC "GazpromNeft"*

17:30 – 19:30

Buffet reception. Participants' networking. Trade show